



## Provider Behavior Change Implementation Kit

### Needs Summary Table

**Purpose** – to help you summarize identified needs by category, and not their relationships to one another (if any)

Essential Factor	Identified Needs	Need Interactions
Expectation	<i>Needs uncovered related to issues of ability</i>	<i>Note if any need has a relationship to others in the table—either direct (it appears or increases when another need is present) or indirect (it is absent or decreases when another need is present)</i>
Ability	<i>Needs uncovered related to issues of ability</i>	
Opportunity	<i>Needs uncovered related to issues of opportunity</i>	
Motivation	<i>Needs uncovered related to issues of motivation</i>	
<b>Other</b>		
<i>Needs uncovered that are not related to the investigative questions, or that are beyond the CHW needs scope but have an impact on their work</i>		